

## THE iSCSI SAN THAT DELIVERS INVESTMENT PROTECTION

Compellent's Storage Center leverages a modular, build-as-you-grow architecture to deliver an extremely flexible SAN platform. This mix-and-match hardware design offers simultaneous support for Fibre Channel and iSCSI connectivity and flexible port configurations, enabling you to start with iSCSI and add Fibre Channel at any time. You can scale as you grow without disruption or downtime—all while leveraging new or future technologies when it makes sense for your business.

### Eliminate Technology Lock-In; Avoid Forklift Upgrades

#### Starter SAN with Enterprise Functionality

Storage Center with iSCSI is the perfect SAN entry point that enables you to scale out on a single platform while maintaining existing hardware and software investments.

#### Mix-and-Match Server Interfaces

Flexible port configurations enable you to create a unique combination of iSCSI and Fibre Channel and easily modify connectivity to reflect changes in your environment.

#### Easily Deploy New Technologies Over Time

Utilize iSCSI and Fibre Channel simultaneously. Adopt new technologies as needed, easily scaling from one to hundreds of terabytes without a forklift upgrade.

### Leverage Existing Technology to Drive Down TCO

#### Reduce Upfront Costs

Lower connectivity costs by eliminating the need to implement more expensive Fibre Channel host bus adapters.

#### Take Advantage of Ethernet Resources

Leverage existing Ethernet resources, including infrastructure and employee skill sets.

#### Continued Cost Savings

Utilize inexpensive, high-capacity SATA disk drives. Replicate with native IP connectivity for lower cost disaster recovery.

### Enhance Flexible Infrastructure with Feature-Rich Software

#### Intuitive Management Functionality Lowers Costs

Manage more storage in less time. Complete even complex storage tasks in less than 10 minutes.

#### Automated Tiered Storage

Automatically migrate inactive data to a lower-cost tier of storage.

#### Thin Provisioning Improves Storage Utilization

Allocate volumes of any size yet only consume physical capacity when data is written by the application.

#### Block-and File-Level Access for SAN and NAS Environments

Leverage existing Ethernet network to seamlessly add NAS for file-level access.

## PING<sup>®</sup>

"Storage technologies change so rapidly, we had to make sure that whatever platform we selected had a clear path to the future for us, including iSCSI and asynchronous replication."

DAVE CHACON  
Technical Services Group Manager  
PING



"With Compellent, we have the best of both worlds without being locked into any given technology."

JOHN BOYD  
IT Manager  
gm2 Logistics

For more information or to engage a Compellent Business Partner, visit [www.compellent.com](http://www.compellent.com)  
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