



## **Compellent and Xyratex Partner to Extend Enterprise-Class Data Storage Capabilities**

*Compellent's Storage Center Supports Xyratex's Fibre Channel SBOD Enclosures*

**Minneapolis, Oct. 10, 2005** – Compellent Technologies, a provider of modular, affordable storage solutions distributed exclusively through a select international network of business partners, today announced the availability of Fibre Channel SBOD enclosures for its storage area network (SAN) solution, providing the ability for customers to scale capacity, availability and performance to enterprise levels without sacrificing their existing investment. Xyratex, a leading provider of enterprise-class data storage subsystems and network technology, is the original equipment manufacturer for the SBOD.

The Xyratex SBOD (Switched Bunch of Disks) effectively embeds a switch within each enclosure, reducing overhead and improving performance by increasing the number of enclosures that can be consecutively linked to scale capacity and reliability. Additionally, with this new switched fabric enclosure, Storage Center users will benefit from enhanced drive-level fault detection, isolation and diagnosis.

“Xyratex’s OEM SBODs help midrange and enterprise organizations build high-performance, fully-redundant storage systems,” said Todd Gresham SVP Xyratex Storage Systems. “This new opportunity with Compellent directly supports our strategy to address the ever growing market demand for modular storage solutions.”

Compellent’s open-systems hardware architecture enables the use of any type of enclosure – Fibre Channel or SATA, switched or non-switched – delivering unlimited expansion and long-term investment protection. Storage Center currently supports SBOD enclosures with Fibre Channel drives and JBOD enclosures with either Fibre Channel or SATA disk drives. Other systems restrict overall capacity or are limited to a single enclosure or drive interface technology.

“We are pleased to work with Xyratex to provide our customers with one more way to extend and enhance Storage Center,” said John Guider, Chief Operating Officer, Compellent. “Support for Xyratex’s SBOD’s demonstrates how Storage Center’s modular, plug-and-play architecture gives users the freedom to grow without limits.”

**About Xyratex**

Xyratex is a leading provider of enterprise class data storage subsystems and network technology. The company designs and manufactures enabling technology that provides OEM and disk drive manufacturer customers with data storage products to support high-performance storage and data communication networks. Xyratex has over 20 years of experience in research and development relating to disk drives, storage systems and high-speed communication protocols.

Founded in 1994 in a management buy-out from IBM, and with its headquarters in the UK, Xyratex has an established global base with R&D and operational facilities in Europe, the United States and South East Asia.

**About Compellent**

Compellent delivers affordable, modular storage solutions exclusively through business partners that provide companies of all sizes enterprise storage capabilities without big system costs or complexities. Designed by network storage and virtualization pioneers, Compellent enables any business to cut storage expenditures in half, recover from data hazards within minutes, scale to any capacity across any technology and easily manage its storage without adding staff. Headquartered in Eden Prairie, Minn., Compellent has raised more than \$38 million in financing from leading investors including Cargill Ventures, Centennial Ventures, Crescendo Ventures and El Dorado Ventures. For more information, visit [www.compellent.com](http://www.compellent.com).

**Contact Information:**

Scott Horst  
Compellent Technologies  
952-294-3300  
shorst@compellent.com

Rob Davis  
Haberman & Associates  
612-338-3900  
rob@habermaninc.com

# # #