



**MIT Medical Selects Compellent SAN to Ensure Fast, Reliable
Access to Electronic Medical Records**

Storage Center's block-level virtualization delivers enterprise performance and a scalable foundation to ensure superior levels of patient care

Minneapolis, Feb. 27, 2006 – Compellent Technologies, a provider of affordable and modular enterprise storage solutions, today announced MIT Medical, a full-service hospital for members of the MIT community, has selected Compellent's Storage Center™ storage area network (SAN) to ensure fast and reliable access to its increasing volume of electronic medical records (EMR).

MIT Medical's technology staff is committed to providing high quality IT services on par with the region's premier hospitals. Ensuring immediate accessibility to the EMR system is one of the team's most critical support functions since doctors and nurses require patient records to perform most types of care. When the IT staff decided to boost the response time of its recently upgraded EMR system, TouchWorks® from Allscripts, MIT Medical implemented Compellent's enterprise storage solution that resulted in immediate performance and cost benefits.

"The uptime and performance of the Compellent SAN has been exemplary," said David Forristall, application/technical specialist for MIT Medical. "The overall system improvements provided by Storage Center have decreased our storage costs by over a third, reduced our administrative burden and allowed us to maintain consistent, timely access to our electronic medical records for our doctors and patients."

Storage Center's block-level virtualization easily handles the large numbers of concurrent sessions common to enterprise environments by managing all disks as a single pool of storage and allowing any volume to utilize all of the disk drives to access data simultaneously. This accelerates access by spreading the read/write operations across all of the disk drives in a SAN rather than limiting availability to a single drive or group of drives dedicated to a volume.

Storage Center's virtualization also enables Forristall to easily respond to rapid, unanticipated medical records growth by simply expanding volumes on-demand, dynamically provisioning more capacity from this single shared pool.

Compellent distributes Storage Center exclusively through a select national network of business partners that are trusted advisors on their clients' technology decisions. Winslow Technology Group, a regional data storage consulting firm,

worked closely with MIT Medical to understand its requirements and design a solution that delivers high-end functionality at an affordable price. "Storage Center's stability and speed will help MIT Medical maintain its commitment to timely, personal patient care," said Scott Winslow, principal for Winslow Technology Group.

About MIT Medical

MIT Medical (<http://web.mit.edu/medical>) has been serving members of the MIT community and their families for more than 100 years. Today, we offer a single, centralized source for all of the community's health care needs, including comprehensive health insurance, care and treatment at our own medical centers, and an extensive roster of health promotion programs. Students, affiliates, staff, faculty, and post-doctoral fellows all have convenient, on-campus access to a broad range of clinical services and medical specialties, each delivered by highly qualified physicians, nurse practitioners, psychologists, physician assistants, social workers, and other health care professionals.

About Storage Center

Storage Center builds on its Dynamic Block Architecture to deliver a scalable, open-systems hardware platform allowing businesses to mix and match any number of drives, controllers and enclosures; an integrated foundation of core storage capabilities providing functionality previously available only in high-end systems; a powerful suite of software applications optimizing utilization, automating replication and speeding data recovery; and a single, intuitive, centralized management interface streamlining all storage administration.

About Compellent

Compellent delivers affordable, modular storage solutions exclusively through business partners that provide companies of all sizes with enterprise storage capabilities without big system costs or complexities. Designed by network storage and virtualization pioneers, Compellent enables any business to cut storage expenditures in half, recover from data hazards within minutes, scale to any capacity across any technology and easily manage its storage without adding staff. Headquartered in Eden Prairie, Minn., Compellent has raised more than \$38 million in financing from leading investors including Cargill Ventures, Centennial Ventures, Crescendo Ventures and El Dorado Ventures. For more information, visit www.compellent.com.

Contact Information:

Scott Horst
Compellent Technologies
952-294-3300
shorst@compellent.com

Rob Davis
Haberman & Associates
612-338-3900
rob@habermaninc.com

#