



**Orange County Integrated Waste Management Selects Compellent SAN to Ensure Continuous Data Availability**

*Compellent's storage area network replaces tape during server recovery; reduces server recovery time from a full day to 15 minutes*

Minneapolis, April 24, 2006 – Compellent Technologies, a provider of affordable and modular enterprise storage solutions, today announced County of Orange Integrated Waste Management Department (IWMD) has selected its Storage Center<sup>®</sup> storage area network (SAN) to ensure continuous data availability for business operations by reducing the recovery window due to unplanned server failures from a full day to just 15 minutes.

IWMD manages the solid waste sites for all of Orange County, Calif., – including operations of open landfills, ongoing maintenance of closed landfills and construction of new sites. To accurately track incoming waste tonnage and provide billing information in real-time to haulers, the department requires uninterrupted operation of its servers and storage during business hours. IWMD needed to replace its previous SAN vendor in order to ensure maximum uptime and rapid recovery.

“During server upgrades it happened twice that a server failed to restart, knocking it offline for a day or more while we did a recovery from the tape backup,” said Pat Copland, senior technical systems specialist for IWMD. “Waste haulers run their businesses with the online transaction records we provide, so server uptime is very important. With the Compellent SAN in place, server recovery no longer has a major impact on our operations—we’re back online in less than fifteen minutes.”

Compellent’s Data Instant Replay enables IWMD to roll back time and recover from potential data hazards in minutes by creating an unlimited number of space-efficient snapshots. IWMD boots all of its servers from the SAN. When a server fails, depending on the problem, IWMD can either quickly divert all volumes to another piece of hardware or roll back the operating system to a time prior to the disaster.

After evaluating multiple systems, IWMD worked closely with GDS2, a Compellent business partner, to select and implement the Compellent SAN. “Storage Center is providing IWMD the performance it requires to deliver a high

level of service to its client by maintaining real-time availability of billing information to its customer base,” said Randy Miller, chief executive officer, GDS2.

### **About Storage Center**

Storage Center builds on its Dynamic Block Architecture to deliver a scalable, open-systems hardware platform allowing businesses to mix and match any number of drives, controllers and enclosures; an integrated foundation of core storage capabilities providing functionality previously available only in high-end systems; a powerful suite of software applications optimizing utilization, automating replication and speeding data recovery; and a single, intuitive, centralized management interface streamlining all storage administration.

### **About Compellent**

Compellent delivers affordable, modular storage solutions exclusively through business partners that provide companies of all sizes with enterprise storage capabilities without big system costs or complexities. Designed by network storage and virtualization pioneers, Compellent enables any business to cut storage expenditures in half, recover from data hazards within minutes, scale to any capacity across any technology and easily manage its storage without adding staff. Headquartered in Eden Prairie, Minn., Compellent has raised more than \$38 million in financing from leading investors including Cargill Ventures, Centennial Ventures, Crescendo Ventures and El Dorado Ventures. For more information, visit [www.compellent.com](http://www.compellent.com).

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