



News Release

## **Leading Microsoft ISV Selects Compellent SAN to Speed Software Development and Testing**

*Continuous Snapshots and Advanced Boot from SAN Capabilities Deliver 25 Percent Increase in Per-Person Productivity and 300 Percent Performance Boost*

**Minneapolis, Aug. 16, 2006** – Compellent Technologies, a provider of affordable and modular enterprise storage solutions, today announced Axonom, a leading Microsoft independent software vendor (ISV), has selected Compellent's Storage Center™ storage area network (SAN) to serve as the storage platform for a high-performance software development and testing environment.

Prior to installing Compellent's Storage Center, Axonom had two full time IT administrators whose sole responsibility was to continually rebuild and pressure-test servers under various software application and operating system combinations. Storage Center has allowed Axonom to focus on its core business of software development and testing instead of on rebuilding servers and managing storage.

"Compellent's Storage Center is a secret weapon that has enabled us to increase the productivity of our development group by 25 percent– a key competitive advantage in the ISV space," said Clark Dircz, Axonom chief executive officer. "The new SAN and productivity boost has allowed us to dramatically increase the speed of bringing products to market. Not only are we able to test combinations we couldn't test before, but certain processes such as compiling and database operations run 200 to 300 percent faster, further increasing our productivity."

A combination of Storage Center's Data Instant Replay and Boot from SAN technology provides the foundation for Axonom's productivity gains.

With Data Instant Replay, Axonom's developers can revert back to a clean or original volume within 10 seconds using an intuitive point-and-click interface. This is an extremely valuable tool in their environment where data is continually destroyed or corrupted by the testing systems. Data Instant Replay allows developers access to an unlimited number of snapshots, called Replays, so they can easily roll back and forth between points in time, identifying interoperability problems, applying software patches and debugging software code without requiring individual engineers to re-boot, re-set or rebuild their test servers.

Storage Center's Boot from SAN technology allows Axonom developers to reboot their test servers from a centralized boot image stored on the SAN. Software testers can easily isolate operating systems from applications and no longer have to pull out DVDs to rebuild the OS. Boot from SAN technology has also enabled Axonom to save significantly on server hardware costs and reduce power and A/C requirements for their test lab.

### **About Storage Center**

Storage Center builds on its Dynamic Block Architecture to deliver a scalable, open-systems hardware platform allowing businesses to mix and match any number of drives, controllers and enclosures; an integrated foundation of core storage capabilities providing functionality previously available only in high-end systems; a powerful suite of software applications optimizing utilization, automating replication and speeding data recovery; and a single, intuitive, centralized management interface streamlining all storage administration.

### **About Compellent**

Compellent delivers affordable, modular storage solutions exclusively through business partners that provide companies of all sizes enterprise storage capabilities without big system costs or complexities. Designed by network storage and virtualization pioneers, Compellent enables any business to cut storage expenditures in half, recover from data hazards within minutes, scale to any capacity across any technology and easily manage its storage without adding staff. Headquartered in Eden Prairie, Minn., Compellent has raised more than \$38 million in financing from leading investors including Cargill Ventures, Centennial Ventures, Crescendo Ventures and El Dorado Ventures. For more information, visit [www.compellent.com](http://www.compellent.com).

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