



Compellent Receives Highest Ratings in Independent Research Study of Enterprise Storage End Users

TheInfoPro's Wave 8 Storage Study Shows Compellent As Leading Emerging Vendor in "Promise" and "Fulfillment"

Minneapolis, Dec. 18, 2006 – Compellent Technologies, a provider of affordable and modular enterprise storage solutions, today announced that Compellent has received the highest ratings as an Emerging Vendor in TheInfoPro's Wave 8 Storage Study. The Study, delivering detailed budget, vendor performance and technology data in six month increments called "Waves," included interviews with IT professionals from Fortune 1000 and Midsize Enterprises. Of the vendors listed, including 3PAR, EMC, EqualLogic, Hitachi Data Systems, NetApp and Pillar Data Systems, Compellent received the highest customer ratings on both the "Promise" and "Fulfillment" Indexes.

TheInfoPro is the only independent research network of IT Professionals for the Information Technology industry. The Wave Studies include a "Promise Index" – which measures customer ratings on each vendor's technical innovation, competitive positioning, strategic vision and reputation – and a "Fulfillment Index" – which measures customer ratings of product value, quality, delivery of promise and technical support.

The most recent Wave 8 Storage Study shows:

- Compellent's Fulfillment Index score was 100; the single highest score within the report (the mean for all vendors was 74 out of 100)
- Compellent's Promise Index score was 88; the single highest score within the report (the mean for all vendors was 66 out of 100)

"Enterprise storage administrators continue to expect more and judge vendors against the promises they make," said Robert Stevenson, Managing Director of TheInfoPro's Storage Sector. "In the Storage Wave 8 Study, participants in TheInfoPro's TIPNetwork named Compellent as an exciting vendor, citing Compellent SAN as easy to use, easy to grow and easy to manage."

Since its introduction in early 2004, Compellent's storage area network (SAN) has attracted more than 400 customers, an international network of channel partners and widespread industry acclaim for the product's powerful capabilities and ease-of-use.

About Storage Center

Storage Center builds on its Dynamic Block Architecture to deliver a scalable, open-systems hardware platform allowing businesses to mix and match any number of drives, controllers and enclosures; an integrated foundation of core storage capabilities providing functionality previously available only in high-end systems; a powerful suite of software applications optimizing utilization, automating replication and speeding data recovery; and a single, intuitive, centralized management interface streamlining all storage administration.

About Compellent

Compellent delivers affordable, modular storage solutions exclusively through business partners that provide companies of all sizes enterprise storage capabilities without big system costs or complexities. Designed by network storage and virtualization pioneers, Compellent enables any business to cut storage expenditures in half, recover from data hazards within minutes, scale to any capacity across any technology and easily manage its storage without adding staff. Headquartered in Eden Prairie, Minn., Compellent has raised more than \$53 million in financing from leading investors including Cargill Ventures, Centennial Ventures, Crescendo Ventures, El Dorado Ventures and The Nomura Group. For more information, visit www.compellent.com.

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