



News Release

Compellent, Novacoast to Showcase Deployment Service for Novell ZENworks Virtualization Management Technology at BrainShare 2007

Virtualization Leaders Demonstrate Comprehensive Systems and Storage Management Tools and Services to Simplify Data Center Operations

EDEN PRAIRIE, Minn., March 19, 2007 – Compellent, a provider of affordable and modular enterprise storage solutions, today announced it will join Novacoast, an IT professional services firm, to demonstrate Novell ZENworks Orchestrator at Novell BrainShare from March 18-23, 2007 in Salt Lake City, Utah. Novacoast's new Rapid Deployment Service for ZENworks Orchestrator, also launching at BrainShare, will help customers quickly and easily deploy and manage physical and virtual systems using ZENworks Orchestrator connected to the Compellent Storage Center storage area network (SAN).

As organizations grow, the need to simplify IT operations and maximize resources escalates. Novacoast and Compellent specialists unified Novell ZENworks Orchestrator virtualization management capabilities with Compellent's virtualized storage to demonstrate how customers can dramatically lower costs for acquiring and managing IT assets, and automate tasks for better efficiency. At BrainShare, ZENworks Orchestrator will be used to manage virtual machines hosted on physical servers running Xen virtualization software, accessing data and boot images from the Compellent SAN. Event attendees can automatically provision virtual systems, monitor performance, and simulate failovers on the fly while managing multiple disks and heterogeneous storage interfaces as a single pool of data in the Compellent Storage Center.

"Novell is committed to delivering cross-platform, heterogeneous solutions that streamline day-to-day systems management from the desktop to the data center," said Alan Murray, vice president of product management at Novell. "Novell's virtual machine management solution implemented by Novacoast and backed by Compellent storage helps enterprise customers further reduce complexity and maximize their technology investments."

"Enterprises big or small wrestle with the same data center pain points such as increasing complexity and shrinking staffs and budgets," said Bruce Kornfeld, vice president of marketing for Compellent. "Compellent's open and flexible storage design allows customers in any server environment to implement Novell's open-source virtualization initiatives and take back their data center."

"We're committed to helping our customers improve the speed and efficiency at which they operate," said Adam Gray, chief technology officer of Novacoast. "Novell's virtualization blueprint is the framework that Novacoast uses to help our customers manage their systems efficiently and solve IT headaches. And Storage Center's

flexibility and ease of use, and effortless integration with the ZENworks Orchestrator are all reasons why Compellent is our preferred storage provider.”

Compellent Storage Center seamlessly integrates with Novell platforms to ensure unprecedented ease of use. Customers can quickly boot Novell servers from the Compellent SAN, manage GroupWise storage on automated tiers of disks, replicate iFolder data over low-cost IP lines and easily manage patches, service pack testing and migration modeling.

Compellent Storage Center included with Novacoast’s Rapid Deployment service for Novell ZENworks Orchestrator will be available in the coming weeks, when pricing is announced. BrainShare attendees can view the Novacoast and Compellent ZENworks technology demonstrations and speak to product managers at Compellent Booth 215 and Novacoast Booth 110. More information is available at www.compellent.com/novell, www.novell.com/brainshare and www.novacoast.com.

About Novacoast

Novacoast is an IT professional services and product development company. Novacoast offers organizations technological experience so they can make informed decisions and avoid costly IT mistakes. Novacoast combines customer expertise with technical knowledge to rapidly deploy fixed cost solutions customized for any environment.

About Compellent

Compellent delivers affordable, modular storage solutions exclusively through business partners that provide companies of all sizes enterprise storage capabilities without big system costs or complexities. Designed by network storage and virtualization pioneers, Compellent enables any business to cut storage expenditures in half, recover from data hazards within minutes, scale to any capacity across any technology and easily manage its storage without adding staff. Headquartered in Eden Prairie, Minn., Compellent has raised more than \$53 million in financing from leading investors including Cargill Ventures, Centennial Ventures, Crescendo Ventures, El Dorado Ventures and The Nomura Group. For more information, visit www.compellent.com.

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