



Compellent Offers Cisco Technology to Extend Technology Independence for SAN Customers

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Cisco Switches Help Compellent Customers Improve Ease of Use, Build More Cost-Effective SANs for Business Continuity

EDEN PRAIRIE, Minn., Sept. 12, 2007 — Compellent today announced the availability of the Cisco MDS Multilayer Fibre Channel switch family with the Compellent Storage Center storage area network (SAN) in the United States.

Compellent's integration with the Cisco MDS Multilayer Director network switches provides midsize organizations with enterprise-class features to help simplify storage management. The Cisco MDS 9124 24-Port Multilayer Fabric Switch features 24 ports and is capable of 1, 2, and 4 Gbps speeds. The Cisco storage switch also offers an easy point-and-click wizard and full interoperability with the Compellent SAN to simplify SAN setup and management.

"Cisco and Compellent have been widely recognized for reducing complexity in networking and data storage," said John Growdon, director for Datacenter Worldwide Channels for Cisco. "Combining Cisco's MDS Multilayer Director switch technology with the Compellent SAN provides simplified management, cost-effectiveness and performance to organizations of all sizes as the critical IT foundation for their data centers."

As with other enhancements to its SAN, Compellent serves as a single contact point for Cisco MDS Multilayer Director switches from installation through on-going support. Compellent is part of Cisco Multilayer Director Solution Technology Integrator (STI) program for the Fiber Channel Switch Products and is fully integrated with Cisco's SmartNet program providing joint customers end-to-end technical support.

"Offering Cisco technology in the Compellent SAN gives our customers more choice of innovative, enterprise-class components that extend and enhance Storage Center," Bruce Kornfeld, vice president of marketing for Compellent. "Support for Cisco's Fibre Channel switch is another example of how Compellent's standards-based hardware architecture gives users the freedom to grow as their needs dictate."

Compellent is one of Cisco's Original Storage Manufacturer (OSM) and STI partners authorized to sell the MDS products through Compellent's network of business partners. Compellent's Cisco switch bundles starts at \$8,340 with an 8-port Cisco MDS 9124 Fibre Channel chassis and redundant power supply. Optional 8-port expansion bundles start at \$3,440. Compellent plans to offer additional Cisco MDS switches over time.

About Compellent

Compellent is a leading provider of enterprise-class network storage solutions that are highly scalable, feature-rich and designed to be easy to use and cost effective.